

NEW INDUSTRIES IN THE SOUTHLAND

Northern, Western and English Money Coming to South for Developmental Investment.

NEW FACTORIES GOING UP

All the Southern States Sharing in the General Prosperity of To-Day.

[Special to The Times-Dispatch.]
Baltimore, September 21.—Among the many Southern industrial and developmental enterprises reported in this week's Manufacturers' Record are the following:

Rosemary Manufacturing Company, Roanoke Rapids, N. C., awarded contract at about \$150,000 for three additional buildings to be equipped with 22,000 spindles, 500 looms, etc., costing about \$600,000; buildings will be a two-story 130 by 160-foot spinning mill, one-story and basement 348 by 160-foot weaving mill and 107 by 47-foot picker mill.

Woodside Cotton Mills, Greenville, S. C., will erect additional building and install 27,000 spindles, 550 looms, etc., for manufacturing print cloths; will increase capital stock from \$1,200,000 to \$1,750,000 for this enlargement.

Louisiana Interstate Mineral Company, New Orleans, La., will be incorporated with \$3,000,000 capital stock to develop lead, silver, amalgam, marble and other mineral properties.

Maryland and Georges Creek Coal Company, Cumberland, Md., was incorporated with \$1,500,000 capital stock to develop 2,000 acres of land and proposes daily shipment of about 1,000 tons of coal.

Maryland Fire Brick Company, Harwood, Md., is having plans prepared for construction of buildings, dryer and kilns, costing \$75,000, and will install machinery costing \$50,000 for daily capacity of 25,000 fire bricks, seventy-five tons of tile and eighteen retorts.

Maryland and Virginia Corporation, Washington, D. C., was chartered with \$30,000,000 capital stock and privilege of increasing to \$50,000,000; this company is reported to be organized by Washington capitalists allied with New York financial interests for purchasing various railway and electric plants with total capitalization of \$33,421,000.

Utah Securities Company, Richmond, Va., was incorporated with \$30,000,000 capital stock, to buy and build ice and cold storage plants all over the world.

Continental Coal Company, Nashville, Tenn., was incorporated with \$300,000 capital stock by St. Louis capitalists planning Tennessee coal land developments.

Empire Granite Works, Atlanta, Ga., was incorporated with \$50,000 capital stock, to develop seventy-five acres granite property at Lithonia, Ga., and has purchased the necessary machinery for producing crushed stone, paving blocks and curbing.

Atlantic Coast Line Railway, Norfolk, Va., was reported to be building additional pier, costing \$500,000, at its Pinner's terminal.

For Lee Oil Mill, Cheraw, S. C., was incorporated with \$50,000 capital stock to manufacture cottonseed oil.

South Atlantic Pecan Company, Charleston, S. C., was incorporated with \$75,000 capital stock to develop land for pecan growing.

Hill Mining and Lumber Company, Lynchburg, Va., was incorporated with \$50,000 capital stock to develop mineral and timber property.

Midvale Cellulose Company, Samoa, W. Va., was incorporated with \$100,000 capital stock, to develop coal land.

Handling Money

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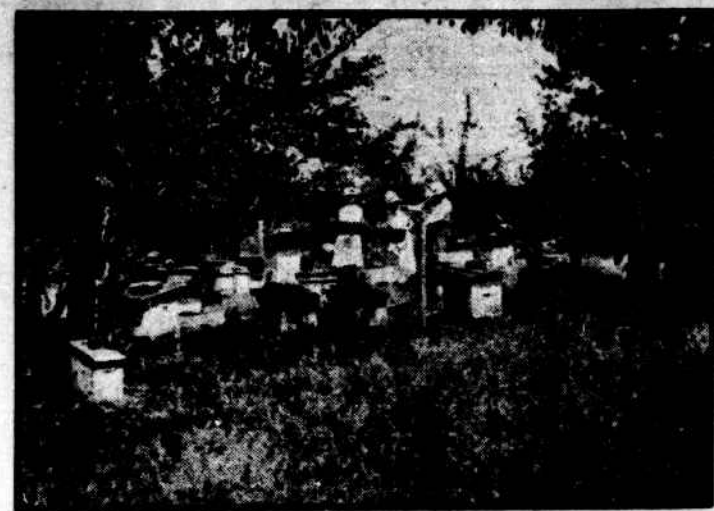
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Bee Culture In Charles City County



or permitting it to lessen, and selling at an unusually high price. This latter, it was pointed out, is really the condition from which the country is now suffering. Mr. Bechtel sees the closest relation between the insufficiency of farming methods and the drain of population to the cities, and he deems the former largely the cause of the latter. The lack of system and business methods on the farm, he said, has driven a large part of what used to be agricultural population into the towns. The need, he suggested, is to show the possibilities of farming under scientific policies, "and when this is done the urban movement will have been checked." The agricultural colleges, he said, should become clearing houses for all activities calculated to advance country life.

The inexhaustible crop.
The Chicago Journal, published a long way from the cotton fields, tells what it knows about the crop in the following paragraphs:

The most interesting thing about the cotton crop of the United States is not that it is so big, but that it can be made so much bigger.

Of all clothing materials, the only one whose production can be expanded almost indefinitely is cotton. The production of wool decreases as land gets more valuable. The production of silk is limited by labor cost. But the production of cotton is limited only by the demand for it.

Texas alone could grow a much larger crop of cotton than the largest one yet produced in the entire United States. It would not be profitable to do this under present conditions, but the possibility is there.

The world may lack for many things as population grows more dense. But it will be many an age before the world needs to lack for a supply of cotton.

After leaving the lakes, I entered a strictly farming country, and a beautiful country. For a distance of forty miles the land is mostly level, or slightly rolling, very fertile and always well prepared for seeding. It is especially adapted to grass and had evidently made its best efforts this season, as some rain has fallen almost every day since the first of July. The fat cattle and horses gave evidence of a plentiful supply of grass of the best quality. Wheat was being seeded, some fields already up, and looking fine.

The principal crops are wheat, oats, hay and Irish potatoes. Alfalfa grows to perfection without irrigation. In fact, it is to be found in all waste places, even the railroad banks are covered with it. Corn, on account of the short season, does not mature well, and usually grows no higher than our early sweet corn.

Their crop rotation is as follows: wheat or oats, followed by grass, which is cut the first year and pastured the second; the third year, land is plowed and planted to either corn, turnips or Irish potatoes.

This is a new country, and the land now requires neither lime nor fertilizer. It is to be hoped they will not fall into the error that all new countries do, i. e., the belief that they have an inexhaustible supply of fertility, and give no thought or care for the future welfare of the soil. Virginia can, from experience, sound a warning.

I traveled through a great farming country, but saw no lands better than those of Virginia can be made if they are only cared for and worked in the proper way. Virginians are learning how to do these things, and learning rapidly.

PROFITABLE BEES AND HAY-MAKING

(Continued From First Page.)
this season, which has netted 10 cents per pound at the farm.

Cost of Plant.
The cost of this plant—that is, including 130 colonies, fixtures necessary for a business of this size, the "bee house," a building used for keeping supplies, etc.—would probably be from \$1,500 to \$2,000, not less than the former figure, certainly not more than the latter.

From what I can understand, these Charles City bees—that is, naturalized Italian bees—are great workers and will forage as far as three miles from home, culling the sweets from the clover and other blossoms and returning in dewy eve, laden with the makings of pure honey. In consequence these 130 swarms or colonies of busy workers, numbering somewhere near 1,000,000 bees, not only make their own living, but produce a very fair income for their owner.

Others May Do Likewise.

The success of this Charles City farmer in handling bees may excite the interest of readers of the Industrial Section of The Times-Dispatch. Readers who would like to take up a side line, as it were, along with their regular farming, or some of them may be so situated that they might want to consider going into this profitable feature of farming on a large scale. But merely as a side issue, I think it would pay any farmer to look well into the bee and honey business.

I should not wonder if my Charles City friend has a bee and honey exhibit at the State Fair, and I know he will be glad at any and all times during the fair and after to tell his brother farmers how to turn the trick.

DOWN ON THE YORK ABOUT WEST POINT

(Continued From First Page.)

was formerly known as King's Creek plantation, and was "patented" in 1630 and later came into the possession of Nathaniel Bacon, Sr., by his marriage to Elizabeth Kingsmill. It is now owned by John A. Bechtel and has been made into a large dairy farm. Mr. Bechtel has been in New York State the past week or two buying more milk cows to increase his herd and meet the demand for the product of his dairy. Recently fifteen grade Holsteins and four calves were added to the herd. York Grange Dairy now has the contract for supplying the National Soldiers' Home, at Hampton, with sweet milk. Big shipments are made daily from the Grange. The price received is a good one, the contract totaling some \$15,000 per year.

Because of the dry weather, the farmers in this immediate section fear that it will avail them but little to sow German clover, and so they are preparing to sow vetch with wheat and oats. Vetch is said to be a very valuable forage crop, being a leguminous herb. It is not fastidious in regard to soil. It can be cultivated successfully under a great diversity of circumstances, and is well adapted for poor soils and not entirely dependent on moisture. The great inducement to cultivate this crop is the obtaining of a supply of nutritious green food, which shall be ready for use to fill up the gap which is apt to occur between the root crops of the previous autumn and the ordinary summer food, whether for grazing or soiling.

The place is rich in history, for during Bacon's Rebellion it was occupied by Major T. Whaley with a band of rebels, and a bloody battle ensued, in which Parrel, the leader of the Royalists, was killed. Here Sir William Berkeley in 1677 first put foot on land after his banishment to the Eastern Shore by Nathaniel Bacon, Jr.

The last bit of government red tape having been unwound, work has been commenced in earnest on the Grisham bridge that is to span the Mattaponi river at this place.

There is much inquiry for real estate in this good town, and some of the inquiries are seemingly in search of manufacturing sites. Just what coming here in the way of new industries doth not yet appear, but the Old Dominion Development Corporation is doing some stunts that will eventually bring several factories of some kind to town.

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RICHMOND

in the number and strength of its banking institutions. Recent consolidations have produced a series of big financial institutions, ONE OF WHICH IS THE LARGEST BANK BETWEEN BALTIMORE AND NEW ORLEANS.
The actual extent of Richmond's financial strength is shown by these official figures:

| | |
|------------------------------------------------------|-----------------|
| Total Capital, Surplus and Profits of Richmond banks | \$15,636,500.00 |
| Total Deposits of Richmond banks | 44,740,000.00 |
| Total Loans of Richmond banks | 46,967,100.00 |
| Total Assets of Richmond banks | 65,942,000.00 |
| Total Clearings of Richmond banks—1911 | 392,574,301.00 |

Richmond's Financial Institutions have always contributed generously toward the development of Southern Business Interests, and stand ready to co-operate in the rebuilding of this territory.

Trade Extension Bureau
CHAMBER OF COMMERCE
RICHMOND, VIRGINIA
RICHMOND OF THE SOUTH

BIG BUSINESS IN VIRGINIA APPLES

(Continued From First Page.)
cars Virginia and numerous orders for immediate shipment at these prices have been turned down.

"The difference between the old system and the new system, as instituted by the Virginia organization," says Mr. Moomaw, "is the difference between unscientific and scientific distribution. In the early part of the season, when shipments to the foreign markets from American ports are more or less uniform, the shipments of the organization go direct to its foreign general manager, thus giving the organization power to direct disposition of the fruit upon arrival. The organization has contracts with two reputable, trustworthy brokers in each market. These contracts strictly prohibit those brokers from speculating in the apples; they handle on account for the association, and give the foreign office power to audit their records in so far as sales of association stock are concerned. Furthermore, these contract brokers thoroughly understand they will receive the organization shipments only so long as they show results.

"When the heavy shipments from American ports begin, and the irregular distribution above referred to sets in, the foreign office uses Southampton and Hamburg as distributing points to a large extent. Special rates have been arranged from those points to other markets, arrangements also being made at each distributing point for receiving the stock, examining the fruit, tightening slack barrels, and forwarding under instructions from Liverpool. This system puts us in a position to take advantage of the best prevailing market conditions, and will continue to assure top-notch returns on organization assignments.

The way it works.
"In illustration, last November we made a large shipment of York Imperials to Liverpool, but the same week shipments to Liverpool were exceedingly heavy, with light shipments to several of the other markets. Our Liverpool representatives went over to Liverpool from London to attend a sale of packages. The trial sale was very unsatisfactory, and securing the latest reports from Hamburg, the foreign office transhipped to Hamburg, and by so doing netted \$1 per barrel more than could possibly have been received in Liverpool. The point is that our shipment went direct to Liverpool brokers, the fruit would have been sold in Liverpool at a great sacrifice.

In further reference to the export business," Mr. Moomaw says, "the latest reports from abroad show Virginia York Imperials selling at around 24 and 25 shillings per barrel, netting around \$4 per barrel, i. e., b. Virginia shipping points. The organization has practically \$11,000 worth of apples on hand, waiting to be shipped to New York this week."

At the same time, the season promises to be a record-breaker for Virginia apple growers in every way, both as to business and results.

REAL ESTATE AND BUILDING NEWS

(Continued From First Page.)
ments of the sellers of realty, the total sales for the week were about \$300,000. These sales were scattered from far Church Hill to the Far West End, and away out in the suburbs beyond the West End.

A new real estate concern got in some right good business the past week, but the members of the new concern are not boasting any, although they sold close to \$20,000 worth of good dirt. Meridith & Co. is the style of the new firm, and their shingle hangs out at 804 East Franklin Street. S. G. Meridith and E. E. Walker are the members of the hustling new concern, and they are both energetic young men who know the business pretty well. R. W. Jenkins is a hustling young man, who is the sales agent in this concern, and his hustling qualities are evinced by the fact that last week he sold close to \$30,000 worth of property.

In the Suburbs.
The agents who handle suburban property report some activity beyond the city limits, and they say that the outlook for heavy fall business was never brighter.

In Glinter Park and Barton Heights and Highland Park and other suburbs that might be named the builders are very active. A well posted man tells the man of news that not less than 400 new houses are being built in the suburbs that surround Richmond, and the contracts in the main call for their completion in time for the owners to enjoy their Thanksgiving dinners in the same. Some of said owners may be lucky if they eat a Christmas turkey in their new homes. Builders in these rush days are right slow sometimes, and such is the rush that they sometimes make promises as to completion day that cannot in the very nature of the case be made good. But all the same, they are hustling and the home-makers are not hard on the men who have the contracts in hand. They have to be patient in these days of rush and hurry.

The most historic as well as one of the finest farms in this State was sold the past week by Garrett & Co., agents, for J. A. Monroe to W. M. Cease, comprising 680 acres and located near Curle's Neck Farm, in Henrico County. The deed tax indicates the purchase price of \$18,000. Several hundred head of stock have been placed by the new owner, which will be supplanting with 600 head now in transit. A concrete dam is now under construction to form a fish and stock pond to cover ninety-five acres of land. This farm has been noted for its celebrated turk stock for the past 100 years.

INDUSTRIAL SCRAP.
Notes Showing "Up" Trade and Commerce That Are Beyond the Ordinary.
A system of electric signaling for mines, operated by a hand generator, has been installed.

In the production of rice and coffee the United States ranks sixth, compared with other countries of the world.
The forests of the United States cover about five hundred and fifty million acres and are being cut away about three times as fast as they are growing.
Broken glass has a market. Some of it is ground in tiny powdery particles and used

for various purposes. At other times it is remelted and made into new glass objects.
King George of England has been granted a patent upon a stove that will serve as an open grate in one room of a house and to cook meals in the ordinary way in another.
A water bag patented by an Illinois man is made of material which permits just enough of its contents to exude through its sides to cool the rest by evaporation.
A German chemist at Hanover has succeeded in making hard coal out of the elements of which the coal in mines was formed. His estimate is that it took eight million years for this coal to assume its present condition.
Dates grown on the deserts of California and Arizona do not ripen sufficiently because the natural heat is not great enough, but this process is now accomplished artificially by placing the fruit in an electric oven, where it remains for three days at 125 Fahrenheit.
The number of miners engaged in bituminous and lignite mining in 1911 was 645,725, and those in anthracite mining, 172,584, a total of 818,309. The average production per man was 725 tons for the year in the bituminous and lignite mines and 524 tons in the anthracite mines. In 1910 the corresponding averages were 751 and 495 tons.

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